

A practice that is both professionally and financially rewarding and enjoying growing patient numbers and a varied case mix.



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We recognise that GPs are the cornerstone of the healthcare system. While you take care of patients we take care of you." Nick Aitken, Chief Business Development Officer

We are a team of experienced professionals who have collectively built and managed Medical Centres for over 20 years. We feel strongly that Australians deserve quality healthcare at an affordable price. This healthcare should be in close proximity to their home, accessible and available every single day of the year.

We are also dedicated to supporting our doctors with new, purpose-built medical centres - "medical homes". Our Medical Home medical centres provide a complete medical suite of services so you can ensure your patients receive the required treatment while under your care.

Aside from being fresh, modern and welcoming, Our Medical Home medical centres include the following:

- Full-time nursing support
- Treatment and procedure rooms
- Pathology
- Radiology
- Dental
- Pharmacy
- Physiotherapy
- And a combination of medical specialists and allied health providers

You don't need to send your patients away from your care for further tests and treatment. These can be conducted on-site, keeping patient costs down whilst providing immediate and comprehensive treatment.



Patients are not shown for privacy reasons.

### WHAT WE DO

We are in the business of partnering with the right doctors to provide the best patient care in purpose-built medical centres. You didn't join the medical profession to spend your time running a business. We do that for you!

We provide you with the tools and the freedom to treat your patients, while building a successful practice. We support you with our administration, operational and marketing services, while empowering lead clinicians and practice managers to manage each practice at a local level.

### WHY WE'RE SUCCESSFUL

We research areas that are in need of healthcare services, or areas about to undergo a population boom. Our team are experts in finding suitable locations with massive potential, which are often DWS.

Not only do we consider location, we also look at things that are important to you and your patients, such as parking, surrounding local businesses, proximity to shopping centres, and ease to get to by public transport. We also offer extended opening hours to be available for patients who need a doctor outside of the usual work hours.

We know our approach works. We are seeing this with consistent growth of patient numbers.

### **HOW YOU CAN BENEFIT**

Our network of Our Medical Home practices is growing at a rapid rate and we are looking to partner with doctors who share our vision, our passion, and who are dedicated to providing quality, affordable healthcare.

If you are interested in building a successful practice without the stress of running the business, let's talk!

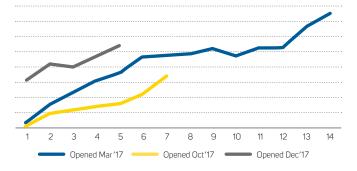
We are unique in what we offer, and we tailor our partnerships to ensure everyone is satisfied. This includes:

- Flexible working and contractual arrangements
- Competitive fee split terms
- Up front sign on payments
- Potential to earn a share of practice profits

You will also benefit from:

- Our local marketing efforts
- The support our medical services provide
- The opportunity to treat a varied clinical case mix
- The ability to provide end-to-end patient care
- Being part of a community and offering a wonderful community service

#### MONTHLY PATIENT NUMBERS



We have the desire and capability to continue to grow our network of Our Medical Home practices throughout Australia. Our results demonstrate the success of this practice model: a model that balances local management and decision-making, with the support of a small, dedicated and responsive corporate team.



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If you'd like to know more about Cornerstone Health and the opportunities available, visit **cornerstonehealth.com.au/doctor** or phone Nick Aitken or Henry Bateman on **+61 2 8311 1000**.

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